



DIPAK CHUCHAR

Miyatra, Jamnagar, Gujarat

dipakahir9249@gmail.com

9664919807

DOB 16 March 2002

Objective

My goal is to contribute to a dynamic organization by leveraging strategic mindset, creative skills, and cross-functional collaboration, driving growth and brand visibility.

Experience

ICICI Prudential Life Insurance Company

15 April 2026 - Continue

Financial service Manager

Managed sales and advisory of Term Insurance and ULIP products.
Identified customer needs, provided financial planning solutions, and built strong client relationships.
Achieved business targets through lead generation, customer acquisition, and policy servicing.

HDFC Bank Ltd

From August 2024 - 9 Jan 2026

Sales Executive / Home Loan Department

Proficient in driving home loan sales by identifying prospective clients, understanding their financial needs, and offering tailored loan solutions. Skilled in explaining home loan products, guiding clients through the application process, and ensuring compliance with bank policies. Consistently achieved sales targets while building strong customer relationships and delivering exceptional service in a fast-paced environment.

Alpha E Barcode Solution Pvt Ltd (Summer Internship)

1 July 2024 - 31 July 2024

Customer Relationship Management/ Support Department

During my internship in the CRM support division, I gained extensive knowledge about customer relationship management systems, improving my ability to respond to client queries, handle problems quickly, and maintain constant communication with customers, enhancing my problem-solving skills and understanding of maintaining pleasant customer relations in a fast-paced environment.

Education

MBA (Marketing)

Marwadi University
2022-2024 — 68%

B.COM

Marwadi University
2019-2022 — 73.2%

HSC

Minraj School Junagadh
2019 — 63.6%

SSC

Minraj School Junagadh
2017 — 62.83%

Projects

1. A study on current status of work life balance among private secondary school women teachers at Rajkot (Gujarat) (B.com)
2. Company Unethical Business Practices (Coca-Cola) (B.com)
3. Impact Of CRM (Customer Relationship Management) on Customer Retention at Alpha E Barcode Solution Pvt. Ltd. (Summer Internship Project) (MBA)
4. A Study on Customers Preference and satisfaction regarding Financial Technology in banking (MBA)

Skills

- Teamwork
- Problem Solving
- Communication & Negotiation

- Quick Learning & Adaptability
- Sales & Business Development
- Customer Relationship Management

<i>Language</i>	Hindi , English , Gujrati
<i>Additional Information</i>	MS Office Tally ERP Excel