



ATUL SEMWAL

CONTACT

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Vill- Semwal Gaon, Tehri
Garhwal, Post Office- Kafal
Pani, 249130, Uttarakhand

EDUCATION

2018-2020

GRAPHIC ERA HILL UNIVERSITY
DEHRADUN

- Master of Business Administration
(Marketing & HR)

2017

6 Month Aurvedic Panchakarma Course
Baba Massage
Rishikesh

2014-2017

S.R.T CAMPUS,
BADSHAHITHAUL, T.G

- Bachelor of science (PCM)
- Six Sigma Green Belt
- Advance Excel, Power point
- Teamwork
- Time Management
- Leadership
- Effective Communication

LANGUAGES

- English
- Hindi

PROFILE

Dynamic and results-driven professional with 4.8 years of experience in Industry of sales and customer experience. Proven track record in data analysis, client relations, with a strong ability to deliver innovative solutions and drive team success.

WORK EXPERIENCE

Graphic Era University

MAR 2022 - NOV 2024

Team Leader, Contact Center, Admission

- Lead Generation: Initiate outbound calls and respond to inbound inquiries from prospective students interested in our programs, ensuring a high level of engagement.
- Consultative Sales: Conduct thorough needs assessments to understand prospective students' goals and aspirations, effectively matching them with the right programs and services.

Graphic Era Hospital

Responsible for managing the Telecalling department at Geims, ensuring effective team coordination and quality patients interactions while maintaining a focus on achieving departmental goals and supporting the overall business strategy.

Caprius Shine Pvt. Ltd.

Jan2020 - Feb2022

Senior Sales Executive

- Create and implement effective sales strategies to drive mortgage loan production and increase market share.
- Client Relationship Management: Build and maintain strong relationships with clients and referral partners to generate leads and referrals.

HOBBIES

Playing Cricket

Listening Music

Reading Newspaper