

Sagar Khakhariya

Regional Business Manager

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📅 DOB - 21st March, 1993



SAGAR'S BIO

Hi, I'm Sagar Khakhariya. I'm passionate about what i do, and i love to help people. Nothing is more fulfilling than being part of a team with similar interests, and an organization that values its employees.

Education

PGDMC 2019 - 2020

Saurashtra University

Academic study of various means of communications like advertising, public relations, media, internet and others.

B.Pharm (CGPA - 5.8) 2010 - 2015

Ganpat university

Study of science and technique of preparing and dispensing drugs, its pharmacological actions, Side effect and Adverse drug reactions.

H.S.C. (81%) 2009 - 2010

GSHEB

Mainly deals with Study of life and living organisms, Human body systems, Anatomy and Physiology, Genetics and Homeostasis.

S.S.C. (88%) 2007 - 2008

GSEB

Especially focused on Maths, Science and English.

Work Experience

Professional Service Representative OCT-2015 - DEC-2018

Dr. Reddy's Laboratories Ltd.

Main job is maintain a very good relationship with doctors, increase product awareness, answer queries, provide advice and introduce new products.

I have achieved Domestic Trip for the completion of 6 month of Target for Razo - D, Razo - 20, Razo - L and Acotrust.

I have also achieve UCB Jacket for the highest Sell of Econorm Capsule in India in April to September 2018.

Marketing Executive

DEC-2018 - NOV -2019

Career Objective

- Highly motivated and Organized go-getter looking for sales position with plenty of travel in order to increase company reach and territories. Looking to help a growing company expand across the region, country and even the globe.
- Enthusiastic go-getter not afraid to knock on doors, make cold calls, and drink plenty of coffee in the name of making the sale.

Skills

USING TECHNOLOGY TO BOOST PRODUCTIVITY



BUSINESS ACUMEN



CONCISE COMMUNICATIONS



ANALYTICAL ABILITY



LEADERSHIP



COACHING & MENTORING



PLANNING & ORGANISING



ACTIVE LISTENING & RESPONSIVENESS



Bayer Pharmaceutical Ltd.

Main duty is to meet gynecologists, Embryologists and infertility specialists ,make them trust for bayer brands and their services.

UNDERSTANDING THE BUYER



Regional business manager

NOV-2019 - Current

Slaney healthcare Pvt Ltd.

Got promoted as RBM.

Achievements

Certificate Of Appreciation :

Diamond club Member (100 to 105% Ach) in FY'18.

Highest percentage achievement for Razo - D in FY' 18.

Highest percentage achievement for Razo - L in FY' 18.

I was Second in Overall performance in the Orientation Program held at Hyderabad from 4th Dec to 18th Dec.

Certificate Of Participation :

Microbiota Hard Talks - The Gut - Brain Connection : Can the Gut Control the Brain?

Microbiota Hard Talks - Functional Gastrointestinal Disorders and Microbiota

Microbiota Hard Talks - Exploring The Hidden World of Human Gut Microbiota

Microbiota Hard Talks - Use and Abuse of Antibiotics in the Microbiota Era

Microbiota Hard Talks - Missing Microbes and Misplaced Microbes - Facts and Fiction

Microbiota Hard Talks - The Microbiota of the Stomach - H. Pylori and Beyond

Certificate of Merit :

Allergic Rhinitis : Where could we go wrong?

Combating Antibiotic Resistance : Need of the YEAST Probiotic

Functional Dyspepsia : A Rome IV MDCP Perspective